

BALANCE SHEET

AS OF: NOVEMBER 30TH, 2021

94 -AEDC OPERATING

ACCOUNT #	ACCOUNT DESCRIPTION	BALANCE	
<b>ASSETS</b>			
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94-1010	CASH - AEDC FSB OPERATING	3,183,490.56	
94-1011.2	CD FSB 6MO #8946	1,038,756.09	
94-1012.1	LOGIC INVESTMENT	1,326,145.51	
94-1012.3	TEXSTAR INVESTMENT	888,210.91	
94-1012.4	VERA USDA RLF RESTRICTED	186,003.05	
94-1150	ACCOUNTS RECEIVABLE	22,440.79	
94-1201.2	EXTREME ENGINEERING \$480K	163,604.22	
94-1202.1	BIO 1702/1704 IMPRV -PRINCIPAL	999,999.07	
94-1203.1	BIO RENT ABATE - PRINCIPAL	60,374.76	
94-1203.2	BIO TI LOAN & ABATE REPAYMENT	( 121,030.86)	
94-1590	INFRASTRUCTURE	891,131.00	
94-1590.1	DEPRECIATION: INFRASTRUCTURE	( 106,312.40)	
94-1610	LAND	2,414,036.58	
94-1620	BUILDINGS	2,163,026.00	
94-1620.1	DEPRECIATION: BUILDINGS	( 910,237.29)	
94-1640	EQUIPMENT	294,000.00	
94-1640.1	DEPRECIATION: EQUIPMENT	( 128,683.68)	
			<u>12,364,954.31</u>
TOTAL ASSETS			12,364,954.31
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<b>LIABILITIES</b>			
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94-2020	ACCOUNTS PAYABLE	49,606.13	
94-2270.1	SECURITY DEPOSITS	10,897.68	
94-2370.01	FSB #8602 BIOMERICS RENO	999,999.07	
94-2370.1	PRINCIPAL REPAYMENT BIOMERICS	( 81,756.40)	
94-2370.2	FSB #8190 AIRPORT 269.142 ACRE	397,879.69	
94-2370.4	VERA#3044 INDUS PKII 98.36 ACR	203,462.33	
94-2370.5	VERA#6211 INDUS PKII INFRAS	194,520.03	
TOTAL LIABILITIES			<u>1,774,608.53</u>
<b>EQUITY</b>			
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94-3253	FUND BALANCE - UNASSIGNED	5,571,669.56	
94-3280	INVESTMENT IN FIXED ASSETS	4,733,040.96	
TOTAL BEGINNING EQUITY			10,304,710.52
TOTAL REVENUE		360,917.09	
TOTAL EXPENSES		<u>75,281.83</u>	
TOTAL REVENUE OVER/(UNDER) EXPENSES		285,635.26	
TOTAL EQUITY & REV. OVER/(UNDER) EXP.			<u>10,590,345.78</u>
TOTAL LIABILITIES, EQUITY & REV.OVER/(UNDER) EXP.			12,364,954.31
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CITY OF ATHENS  
 REVENUE & EXPENSE REPORT (UNAUDITED)  
 AS OF: NOVEMBER 30TH, 2021

94 -AEDC OPERATING

% OF YEAR COMPLETED: 16.67

EXPENSES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	TOTAL ENCUMBERED	BUDGET BALANCE	% YTD BUDGET
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94-AEDC OPERATING

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61-PERSONNEL SERVICES

94-594-6100	LONGEVITY	174	16.00	16.00	0.00	158.00	9.20
94-594-6101	SALARIES	134,536	18,208.78	18,208.78	0.00	116,327.22	13.53
94-594-6102	OVERTIME	250	0.00	0.00	0.00	250.00	0.00
94-594-6103	FICA	10,920	1,403.37	1,403.37	0.00	9,516.63	12.85
94-594-6104	GROUP INSURANCE	15,717	2,578.62	2,578.62	0.00	13,138.38	16.41
94-594-6105	RETIREMENT	23,581	3,136.21	3,136.21	0.00	20,444.79	13.30
94-594-6106	WORKERS COMPENSATION	411	372.47	372.47	0.00	38.53	90.63
94-594-6110	VACATION BUY BACK	2,607	0.00	0.00	0.00	2,607.00	0.00
94-594-6117	SICK BUYBACK	1,564	0.00	0.00	0.00	1,564.00	0.00
94-594-6141	CAR ALLOWANCE	3,600	600.00	600.00	0.00	3,000.00	16.67
TOTAL 61-PERSONNEL SERVICES		193,360	26,315.45	26,315.45	0.00	167,044.55	13.61

62-SUPPLIES

94-594-6201	OFFICE SUPPLIES	4,500	178.72	178.72	0.00	4,321.28	3.97
94-594-6202	OPERATING SUPPLIES	1,500	44.93	176.63	0.00	1,323.37	11.78
94-594-6203	REPAIR/MAINT SUPPLIES	2,000	0.00	0.00	0.00	2,000.00	0.00
94-594-6204	SMALL TOOLS & EQUIPMENT	4,500	0.00	0.00	0.00	4,500.00	0.00
94-594-6205	POSTAGE	500	0.00	0.00	0.00	500.00	0.00
94-594-6206	SUBSCRIPTIONS, BOOKS, PER	500	0.00	0.00	0.00	500.00	0.00
TOTAL 62-SUPPLIES		13,500	223.65	355.35	0.00	13,144.65	2.63

63-CONTRACTUAL SERVICES

94-594-6300	PROFESSIONAL SERVICES	210,000	0.00	0.00	0.00	210,000.00	0.00
94-594-6301	COMMUNICATION	7,500	699.42	1,318.40	0.00	6,181.60	17.58
94-594-6302	TRAVEL & TRAINING	10,500	452.96	102.96	0.00	10,397.04	0.98
94-594-6303	ADVERTISING	2,500	0.00	0.00	0.00	2,500.00	0.00
94-594-6305	ELECTRICITY	12,000	462.01	901.32	0.00	11,098.68	7.51
94-594-6307	WATER & WASTEWATER SERV	3,000	168.45	336.90	0.00	2,663.10	11.23
94-594-6308	REPAIR & MAINTENANCE	20,000	0.00	0.00	0.00	20,000.00	0.00
94-594-6310	CONTRACTUAL SERVICES	47,500	974.50	1,572.46	0.00	45,927.54	3.31
94-594-6312	PROFESSIONAL DUES	4,500	270.00	1,170.00	0.00	3,330.00	26.00
94-594-6313	AID TO OTHER ORGANIZATI	0	0.00	180.00	0.00	(180.00)	0.00
94-594-6314	INSURANCE	17,000	21,197.00	21,197.00	0.00	(4,197.00)	124.69
94-594-6318	COMPUTER/SOFTWARE MAINT	1,000	0.00	0.00	0.00	1,000.00	0.00
94-594-6320	MARKETING	45,000	0.00	2,750.00	12,125.00	30,125.00	33.06
94-594-6322	BUSINESS RETENTION	25,000	36.17	36.17	0.00	24,963.83	0.14
TOTAL 63-CONTRACTUAL SERVICES		405,500	24,260.51	29,565.21	12,125.00	363,809.79	10.28

64-LONG-TERM DEBT

94-594-6410	INTEREST EXPENSE	55,000	3,787.83	7,920.82	0.00	47,079.18	14.40
TOTAL 64-LONG-TERM DEBT		55,000	3,787.83	7,920.82	0.00	47,079.18	14.40

CITY OF ATHENS  
 REVENUE & EXPENSE REPORT (UNAUDITED)  
 AS OF: NOVEMBER 30TH, 2021

94 -AEDC OPERATING

% OF YEAR COMPLETED: 16.67

EXPENSES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	TOTAL ENCUMBERED	BUDGET BALANCE	% YTD BUDGET
<u>65-CAPITAL OUTLAY</u>						
94-594-6503 IMPROV. OTHER THAN BUIL	350,000	0.00	0.00	0.00	350,000.00	0.00
94-594-6530 PUBLIC FACILITIES:WATER	250,000	0.00	0.00	250,000.00	0.00	100.00
TOTAL 65-CAPITAL OUTLAY	600,000	0.00	0.00	250,000.00	350,000.00	41.67
<u>66-OPERATING TRANSFERS</u>						
<u>67-AID TO OTHER</u>						
94-594-6750 GRANT COMMITMENTS	63,000	0.00	0.00	0.00	63,000.00	0.00
94-594-6760 BUSINESS ASSISTANCE GRA	75,000	1,125.00	1,125.00	40,850.00	33,025.00	55.97
94-594-6765 START-UP GRANTS	15,000	0.00	0.00	0.00	15,000.00	0.00
94-594-6770 COMMUNITY DEVELOPMENT G	175,000	0.00	10,000.00	73,907.70	91,092.30	47.95
94-594-6780 INCENTIVES	185,000	0.00	0.00	0.00	185,000.00	0.00
TOTAL 67-AID TO OTHER	513,000	1,125.00	11,125.00	114,757.70	387,117.30	24.54
<u>68-RESERVES</u>						
<u>69-UNCLASSIFIED</u>						
TOTAL 94-AEDC OPERATING	1,780,360	55,712.44	75,281.83	376,882.70	1,328,195.47	25.40
TOTAL EXPENSES	1,780,360	55,712.44	75,281.83	376,882.70	1,328,195.47	25.40
REVENUE OVER/(UNDER) EXPENSES	168,040	137,843.40	285,635.26 (	376,882.70)	259,287.44	54.30-



**SALES TAX REVENUE  
NET PAYMENT RECEIVED  
ATHENS, TEXAS (4B, 1/2 Cent)**

MONTH	FY 2019 - 2020	FY 2018 - 2019	FY 2017 - 2018	FY 2016 - 2017	FY 2015 - 2016
OCTOBER	125,114.43	123,182.16	108,836.90	107,305.97	100,033.48
NOVEMBER	135,179.02	132,359.17	117,246.80	123,854.04	126,094.85
DECEMBER	123,767.09	119,093.34	100,882.04	100,190.32	98,614.40
JANUARY	121,308.26	117,496.46	105,904.29	104,831.24	105,572.58
FEBRUARY	177,413.13	137,695.15	135,223.06	142,065.60	137,952.72
MARCH	116,502.78	105,701.32	99,801.86	96,194.44	94,796.44
APRIL	107,763.21	106,390.54	99,940.12	97,806.73	102,775.39
MAY	130,733.79	146,602.86	133,495.66	142,483.97	135,949.66
JUNE	152,585.16	123,523.65	99,808.07	106,301.05	97,550.99
JULY	142,434.32	121,734.09	128,757.05	119,092.23	98,115.73
AUGUST	176,681.43	136,952.28	132,315.21	117,996.61	126,910.25
SEPTEMBER	122,494.39	125,563.94	113,469.36	103,994.74	113,855.77
<b>TOTAL</b>	<b>\$1,631,977.01</b>	<b>\$1,496,294.96</b>	<b>\$1,375,680.42</b>	<b>\$1,362,116.94</b>	<b>\$1,338,222.26</b>

<b>AEDC Monthly Sales Tax Revenue Analysis</b>					
MONTH	5 FY Average FY 2016 - 2020	FY 2020 - 2021	FY 2021 - 2022	\$ Change 2022 vs 2021	% Change 2022 vs 2021
OCTOBER	\$112,894.59	125,053.58	142,752.07	\$17,698.49	14.15%
NOVEMBER	\$126,946.78	144,736.23	171,308.51	\$26,572.28	18.36%
DECEMBER	\$108,509.44	129,063.73			
JANUARY	\$111,022.57	114,750.28			
FEBRUARY	\$146,069.93	158,508.97			
MARCH	\$102,599.37	130,620.22			
APRIL	\$102,935.20	104,149.67			
MAY	\$137,853.19	178,286.27			
JUNE	\$115,953.78	148,103.30			
JULY	\$122,026.68	141,093.64			
AUGUST	\$138,171.16	165,452.73			
SEPTEMBER	\$115,875.64	139,390.01			
<b>TOTAL</b>	<b>\$1,440,858.32</b>	<b>\$1,679,208.63</b>	<b>\$314,060.58</b>	<b>\$44,270.77</b>	<b>16.41%</b>



**ATHENS ECONOMIC DEVELOPMENT CORPORATION**  
**SCHEDULE OF COMMITMENTS**  
**11/30/2021**

INDIVIDUAL GRANTS/INCENTIVES	PRIOR YEAR 2018-2019	PRIOR YEAR 2019-2020	PRIOR YEAR 2020-2021	CURRENT YEAR 2021-2022	PROJECTED 2022-2023	TOTAL
HVAC AGREEMENT #3	\$ 324,800.00	\$ -	\$ 6,000.00	\$ 28,500.00		
HVAC AGREEMENT #4	\$ -	\$ -	\$ -			
BIOMERICS FMI LLC TENANT IMPROVEMENTS (See Note #2)	\$ 531,089.55	\$ 324,231.24	\$ 144,678.28			
BIOMERICS FMI LLC	\$ 15,000.00	\$ -	\$ -			
CLAYTON HOMES	\$ -	\$ 60,000.00	\$ 30,000.00	\$ 30,000.00		
DILLON MFG AKA EXPRESS PRODUCTS INC	\$ 23,000.00	\$ 12,000.00	\$ 9,000.00	\$ 3,000.00	\$ 3,000.00	
ATHENS SCREEN PRINTING	\$ -	\$ 3,000.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	
WINTERS OIL (INFRASTRUCTURE)	\$ -	\$ -	\$ -	\$ 250,000.00		
OAKWOOD ASSISTED LIVING (INFRASTRUCTURE)	\$ -	\$ -	\$ 250,000.00			
ATHENS IRON AND METAL	\$ -	\$ -	\$ 42,000.00			
	\$ 893,889.55	\$ 399,231.24	\$ 483,178.28	\$ 313,000.00	\$ 4,500.00	\$ 2,093,799.07
COMMUNITY DEVELOPMENT GRANTS	PRIOR YEAR 2018-2019	PRIOR YEAR 2019-2020	PRIOR YEAR 2020-2021	CURRENT YEAR 2021-2022	PROJECTED 2022-2023	TOTAL
TOTAL BUDGET AMOUNT	\$ 60,000.00	\$ -	\$ 175,000.00	\$ 175,000.00		
ART MATTERS	\$ (30,000.00)	\$ -	\$ (6,663.35)			
HENDERSON COUNTY FAIRPARK	\$ (19,000.00)	\$ -	\$ (38,000.00)			
ETX ARBORETUM	\$ (5,000.00)	\$ -	\$ (10,907.70)			
BUILDING ATHENS TOGETHER	\$ -	\$ -	\$ (10,000.00)			
HENDERSON COUNTY PERFORMING ARTS	\$ -	\$ -	\$ (15,000.00)			
ATHENS THRIFT STORE	\$ -	\$ -	\$ (10,000.00)			
CAIN CENTER	\$ -	\$ -	\$ (100,000.00)			
	\$ 54,000.00	\$ -	\$ 190,571.05	\$ -	\$ -	\$ 244,571.05
BUSINESS ASSISTANCE GRANTS	PRIOR YEAR 2018-2019	PRIOR YEAR 2019-2020	PRIOR YEAR 2020-2021	CURRENT YEAR 2021-2022	PROJECTED 2022-2023	TOTAL
TOTAL BUDGET AMOUNT	\$ 88,036.00	\$ -	\$ 75,000.00	\$ 75,000.00		
KATHY'S BOUTIQUE	\$ (10,381.11)	\$ -	\$ (11,962.50)			
TURK'S APPAREL & SALON OF STYLE	\$ (2,228.00)	\$ -	\$ (6,588.66)			
PARKER & RICHARDSON, CPA	\$ -	\$ -	\$ (8,887.50)			
EAGLE KING AUTO	\$ -	\$ -	\$ (10,000.00)			
MIMI'S CREATIVE KIDS	\$ -	\$ -	\$ (10,000.00)			
ATHENS CHRISTIAN PREPARATORY ACADEMY	\$ -	\$ -	\$ (10,000.00)			
	\$ 12,609.11	\$ -	\$ 57,438.66	\$ -	\$ -	\$ 70,047.77
<b>GRAND TOTAL BALANCE</b>	<b>\$ 960,498.66</b>	<b>\$ 399,231.24</b>	<b>\$ 731,187.99</b>	<b>\$ 313,000.00</b>	<b>\$ 4,500.00</b>	<b>\$ 2,408,417.89</b>

NOTE #2: RENT ABATEMENT OF 60,374.76 IS INCLUDED IN REPAYMENT AGREEMENT BUT NOT CASH.  
HIGHLIGHTED ITEMS ARE ENCUMBERED BUT NOT EXPENDED BEFORE 9/30/2021. BUDGET AMENDMENT TO CARRYOVER PRIOR YEAR BUDGET NEEDED.